



Oliver Kuechler

Chief Operating Officer Aviation

After passing his A-levels, Oliver went abroad to live in Calgary, Canada for six months. Upon his return to Germany, he began his career by taking on an apprenticeship at a tour operator specializing in package tours to the Mediterranean. His introduction to the airline industry came in Frankfurt in 1989 when he began as reservation & ticketing agent at Canadian Airlines. He was soon promoted to sales executive and eventually became the Regional Sales Manager for Central Germany.

In 1994, Oliver joined AVIAREPS as a sales manager for Air Seychelles, Maersk Air and Transavia, while the company was still young. He decided to become a company shareholder and at the same time took over the role of General Manager Germany. In 1998, he was nominated to the position of Chief Operating Officer Aviation and took on the accompanying role on the management board.

Having dedicated more than 25 years to AVIAREPS, Oliver is fully committed to the company and steadfastly abides by all its driving principles. Aiming to steadily expand the aviation client portfolio, he supervises the airlines' commercial performance in all international entities around the globe.