



AVIAREPS is the worldwide leading Aviation and Tourism Management Group, with exclusive representation of over 80 airlines and 90 other clients in the tourism sector in over 40 countries.

## **Sales & Marketing Internship**

### **New York**

#### **Key responsibilities:**

- Market research and competition analysis
- Proactive mix of daily business and project work
- Preparation in fairs, fam trips, road shows and product presentations
- Construction and maintenance of data banks as a basis for direct marketing activities, registration of new clients and customer care
- Assistance with planning and execution of direct-marketing as well as sales promotion activities
- Support of media planning

#### **Requirements:**

- Students/ graduates in the field of international business, major in aviation or tourism
- Proficient computer skills
- Negotiating skills and sales talent
- Affection for the aviation and tourism industry
- Excellent organizational and interpersonal skills

#### **What we offer:**

- International working experience
- A global network
- Great team spirit

**Start: ASAP**

**Duration: 5-6 months**

**Payment: without payment**

Please send in your complete application to:

**AVIAREPS AG**

Pia Widlewski ■ Josephspitalstr. 15 ■ 80331 Munich

or email to: [HR@aviareps.com](mailto:HR@aviareps.com)